

# **GREEN HOUSE<sup>®</sup> HOMES IN TEXAS**

San Angelo opened 2008

Longview opened 2008

# Buckner Retirement Services

## Mission Statement

Buckner Retirement Services enriches the lives of senior adults and their families through Christ-centered values.



# Why?

- ❖ Traditional model is broken
- ❖ High turnover
- ❖ Less than optimal outcomes
- ❖ Low satisfaction
- ❖ Consistent staff leads to real “knowing”



# Who we serve

## Longview 20 Beds

- ❖ Elder Care Assistance of \$156,000 a year
- ❖ Private Pay 90%-85% at \$200 a day
- ❖ Medicare 10%-15%

## San Angelo 20 Beds

- ❖ Medicaid 20%-25%
- ❖ Private Pay 75%-80% at \$195 a day
- ❖ Medicare less than 10%
- ❖ Dementia specific



# QUALITY OUTCOMES

- ❖ Extremely High Family and Resident Satisfaction
- ❖ Few if any deficiencies
- ❖ 5 Stars
- ❖ Low Turnover
- ❖ Good Clinical Outcomes
- ❖ Elders want to get out of rm.



# QUALITY OUTCOMES



# QUALITY OUTCOMES



# QUALITY OUTCOMES



# Demand

- ❖ 100% census with a waiting list



# Operations

- ❖ Cost Per patient Day \$150.68  
(2010 cost report)
- ❖ Medicaid Reimbursement \$112.75  
(2010 cost report)



# What is needed

- ❖ Medicaid Rate that covers cost
- ❖ Measure outcomes not process  
(e.g. one administrator and one director of nursing per physical address)
- ❖ Continued Staffing Enhancement
- ❖ Focused Surveys



# Funding

- ❖ Approximate cost 1.8 million
- ❖ Donations
- ❖ Financing



# Future

- ❖ Limited growth with current funding structure
- ❖ BRS plans to build 2-4 more homes



# Contact

Patrick Crump

Vice President, Operations

Buckner Retirement Services, Inc.

600 N. Pearl Street, Suite 2000

Dallas, Texas 75201

PH: 214-758-8010 or 1-800-381-4551

email: [pcrump@buckner.org](mailto:pcrump@buckner.org)